



Job Description: Business Representative (Individual)

Location: Independently Nationwide

MechaFLOW is a new-blood engineering equipment supplier who values true engineering knowledge and successful career path at the forefront. Among various kinds of equipment we supply, we focus mainly on pumping application relying on more than 30 years of experience in the industry. We are eager to bring the market to new era through our competency, reliability and integrity and by our highly qualified knowledge based workforce with new concept of distributing channels. If you are business-minded, highly-motivated and result-driven individual and want to shape MechaFLOW and your own business in the near future. A door to your success is awaiting just a few steps ahead!

Objective

- Establish your own business under valuable MechaFLOW brand
- Expand business based on strong relationship, competency and your own vision

Responsibilities

- Manage accounts' relationship to be fruitful for business purpose
- Be a main channel between customers and MechaFLOW
- Expand business by increasing your own Business Representatives

Traveling Condition

- Willing to travel upcountry per assignments and business needs

Requirements

- Bachelor degree in engineering, business or sciences
- Experience in industrial goods supply business. Currently a sales engineer with relationship with various accounts.
- Fluent in Thai and English (written and spoken)
- Good skills in Microsoft Office software and other related administrative software, i.e. Adobe PDF, etc.

Compensation

- A very attractive remuneration scheme will be offered to the right candidates. The detail will be announced during an interview phase.
- Rapid advancement in your own business career path

Please submit your CV, resume and other related documents to careers@mechafLOW.com explaining short description why you would like to join MechaFLOW team in either Thai or English language.